

# Connections

CONNECTING THE NEXT GENERATION

*Keeping You In The Loop - January 2021*

## Bitter Sweet for The TLC Sales Department

The sales department is saying goodbye to Fritz Barns, a 12 year TLC veteran, who is retiring. Fritz' dedication to TLC and to his customers will be sorely missed. We wish Fritz nothing but the best in this new chapter in his life.



**Sam Barns**  
Regional Sales Manager  
West Coast

Sam Barns, who is Fritz' brother, will be taking the reins for the west coast region.

Sam's vast experience in both sales and technology will be an important asset to TLC and customers. Sam is already contributing and we expect this trend to continue and grow throughout his career at TLC. Welcome Sam!!



*During the global pandemic, TLC is taking any/all precautions necessary to keep our employees safe. Being a manufacturer of critical telecommunication products, TLC has been deemed an "essential" business and remains open and 100% operational.*

## Ask Engineering

*What is meant by riser and plenum?*

**OFNP (Optical Fiber Nonconductive Plenum):** Cable that has been subjected to and passed the NFPA 262 flame propagation and smoke density test in accordance with article 770 of the National Electric Code. These cables can be installed in "plenum" spaces such as HVAC areas in floors and ceilings.

**OFNR (Optical Fiber Nonconductive Riser):** Cable that has been subjected to and passed the UL 1666 flame propagation test in accordance with Article 770 of the National Electric Code. These cables can be installed within walls and between floors.