

Connections

CONNECTING THE NEXT GENERATION

Keeping You In The Loop - July 2020

Introducing Wolff Sales as TLC's newest Rep Firm!!

Wolff Sales is comprised of 4 professionals covering states in the Midwest. The main office is located in Granger, IN with branch offices in Columbus, OH and Indianapolis, IN. The states covered are Illinois, Indiana, Kentucky, Michigan, Wisconsin, Minnesota and Ohio. When Wolff Sales was established in 1971, its main goal was to sell into the automotive, appliance and electronic industries. While over the years some of the products sold may have changed, the focus on selling professionally into their territories hasn't wavered. Currently Wolff's major lines are centered towards representing wire and cable manufacturers which offers synergy into their marketplace. The list of principles and their products that Wolff Sales currently represent are as follows:

EIS Wire & Cable South Hadley, MA <i>Lead wire & Composite Cable</i>	Data Guide Cable Gardiner, MA <i>High Flex Cables</i>
Comtran Cable Attleboro, MA <i>Communication & Security Cables</i>	P2P Cable Lindenhurst, NY <i>Micro Armored Fiber</i>



During the global pandemic, TLC is taking any/all precautions necessary to keep our employees safe. Being a manufacturer of critical telecommunication products, TLC has been deemed as an "essential" business and is presently open and 100% operational.

Ask Engineering

There are a ton of acronyms in the fiber optic cable industry. Can you list some of the most common and what they mean?

- UL – Underwriters Laboratories
- ETL – Electrotechnical Laboratory
- IEC – International Electrotechnical Commission
- ITU – International Telecommunications Union
- ITL – Independent Test Lab
- OFN(C)R – Optical Fiber Nonconductive (conductive) Riser
- OFN(C)P – Optical Fiber Nonconductive (conductive) Plenum
- OSP – Outside Plant
- ISP – Inside Plant
- AIA- Aluminum Interlocking Armor
- CLT – Central Loose Tube
- CST – Corrugated Steel tape
- BIF – Bend Insensitive Fiber
- OM – Optical Multimode
- OS – Optical Single Mode
- FT(4) FT(6) – Flame Test (4)(6) Canadian
- FTTx – Fiber to the "x"
- PE – Polyethylene
- PVC – Polyvinyl-chloride
- PU - Polyurethane