

Connections

CONNECTING THE NEXT GENERATION

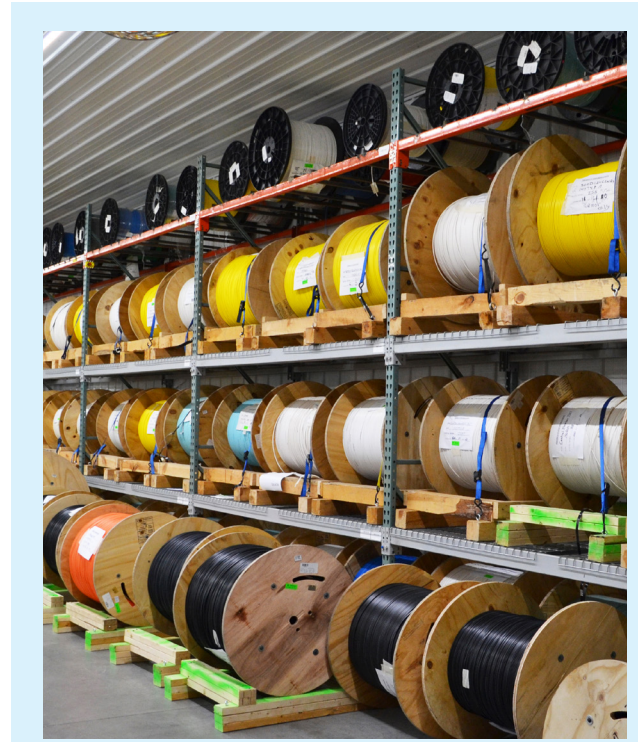
Keeping You In The Loop - June 2021

Doug Rouse Is TLC's 2020 Regional Sales Manager of the Year!



TLC congratulates Doug Rouse on his exceptional sales performance in 2020! Garry White (TLC Pres. – pictured right) presented Doug with this prestigious and well deserved award.

Even in the year of COVID, Doug's hard work and relentless dedication to his customers resulted in 14% growth in the region (over 2019). Nice job Doug!



Ask Engineering

When it comes to cable armoring, what is the difference between Interlocking Aluminum (AIA) and Corrugated Steel Tape (CST)?

Aluminum Interlocking Armor

Aluminum Interlocking Armor is a spirally wrapped aluminum used in indoor and indoor/outdoor applications. Its flexibility and high crush resistance makes it suitable to be used in place of conduit and where extra protection is needed. TLC offers this type of armored cables.

Corrugated Steel Tape

Corrugated Steel Tape is a continuously welded longitudinally applied steel tape used in OSP (outside plant) applications. It provides high crush resistance and prevents water penetration which makes it suitable for direct burial. TLC does not offer this type of armored cable.